

# A Software Engineering Company

CONSULTING | DIGITAL TRANSFORMATION | IT SERVICES



**Gateway Group**

[WWW.THEGATEWAYCORP.COM](http://WWW.THEGATEWAYCORP.COM)

CONNECT. INNOVATE. TRANSFORM.

## OUR GROUP

### **A Privately held Global Enterprise, Established in 1997**

The Gateway Corp, is a privately held global enterprise, head-quartered in India and The Netherlands. Gateway Group consists of 14 independent businesses representing 4 brands (Gateway Digital, AutoFacets, DiLX & AutoDAP) across 5 continents through its onground presence in 16 countries.

## OUR BUSINESSES

### **A Group of Independently Operated Companies**

The group operates independently under the guidance and supervision of its board of directors and shareholders. It comprises of companies focused in disruptive innovation and research, Industry oriented technology consulting, pioneering business - technology platforms and software services inclusive of joint ventures and publicly listed companies .

## OUR DNA

### **Deliver Tangible and Measurable Business Value, Globally**

A group with an inherent DNA to deliver tangible and measure business value to enterprises globally. The core value system breeds the spirit to succeed and consistently perform in most demanding markets, under dynamically challenging situations.

## Our Value System Stirs Conviction to Succeed

OUR CUSTOMERS VOUCH ON OUR ABILITY TO DELIVER EXCEPTIONAL AND MEASURABLE BUSINESS VALUE

- We started in 1997, the toughest time for the global IT Industry
- We grew faster during recessions simply by delivering measurable business values and helping our customers grow
- We believe in optimizing, not just for our customers, but also for ourselves
- We maintain perfect symmetry between utilizing resources and optimizing business effectiveness for customers



### OUR VISION

Consistently deliver ingenious, comprehensive, efficient, cost-effective Business solutions through IT for global market by creating a professionally stimulating and happy environment for our team where professionals thrive alongside the growth of our company.



### OUR MISSION

Skillfully applying the most sought-after, fast-growing pertinent technology to yield total solutions in the most critical business areas.



### OUR MOTIVATION

Gateway Group's entrepreneurial genome is its key differentiation. Our customers globally have experienced the founding principles of Integrity, Ethics, and Commitment that has inspired the group to outperform challenges over the past two decades. On an equitable landscape of skills, expertise and track record and a strong belief in our value system, empowers the group, in all its ventures and brands to succeed.

We Keep Your Most  
Expensive Business  
Decisions Profitable.  
Since 1997



**7**  
Development  
Centers



**ZERO DEBT**  
Zero Investors, &  
Zero Liabilities  
Since Inception



20+ Fortune  
500 Customers with  
**80%**  
Repeat Business  
from Existing Customer



**30+**  
Serving Customers in  
30+ Countries and  
5 continents



**20**  
Strategic  
Initiatives



**16**  
Countries  
Global Reach



**14**  
Nationalities  
Professionals

## Corporate Headquarters

### THE NETHERLANDS

Maria Montessorilaan 5,  
2719 DB Zoetermeer

### INDIA

B/81, Corporate House,  
Ahmedabad - 380054. India.

## Development Centers

### NETHERLANDS

### INDIA

Ahmedabad	Gandhinagar SEZ
Baroda	Jaipur
Mumbai	Pune

## Client Servicing Offices

### EUROPE

The Netherlands, Belgium, Denmark, Norway,  
Sweden, Finland, Iceland, France, Germany & UK

### NORTH AMERICA

Canada, United States

### MIDDLE EAST, AFRICA

UAE and South Africa

### APAC

India and Japan



Fostering growth by uplifting each other and putting our best foot forward. **Meet our driving force.**



**Prof. C.B. Gemawat**

Founder &  
Executive Director



**Niraj Gemawat**

Founder, Chairman  
& Group CEO



**Indrajeet Mitra**

Founder & Board Member,  
CEO AutoDAP & CEO G'SecureLabs



**Vipin Moharir**

Founder & Board Member,  
Group Chief Strategy Officer



**Rahul Ganatra**

Group Chief Executive - EMEA



**Pratik Mehta**

Group COO & CSO  
North America



**Ashit Shah**

CEO, AutoFacets



**Ola Hammarlund**

CEO, Sweden



**Mikael Fagerholm**

CEO, Finland



**Vilas Nagar**

CTO, AutoFacets



**Steve Covers**

CEO, UK



**Alf Lande**

CEO, Norway



**Sameer Pradhan**

CTO, AutoDAP



**Lina Budhwani**

Group CFO



**Harry Luijk**

Commercial Director  
(CCO), DiLX





Enterprise Solutions for Digital Transformation



YOUR DIGITAL AUTOMOTIVE PARTNER



THE REGIONAL CAR PARC - SIMPLIFIED



End to end Logistics  
Innovative Partner



Information & Cyber  
Security Consulting Services



Right Person for the Right Job



Design Led Methodology for  
Digital Transformation

CERTIFICATION & COMPLIANCES



MSE 2



27001: 2013



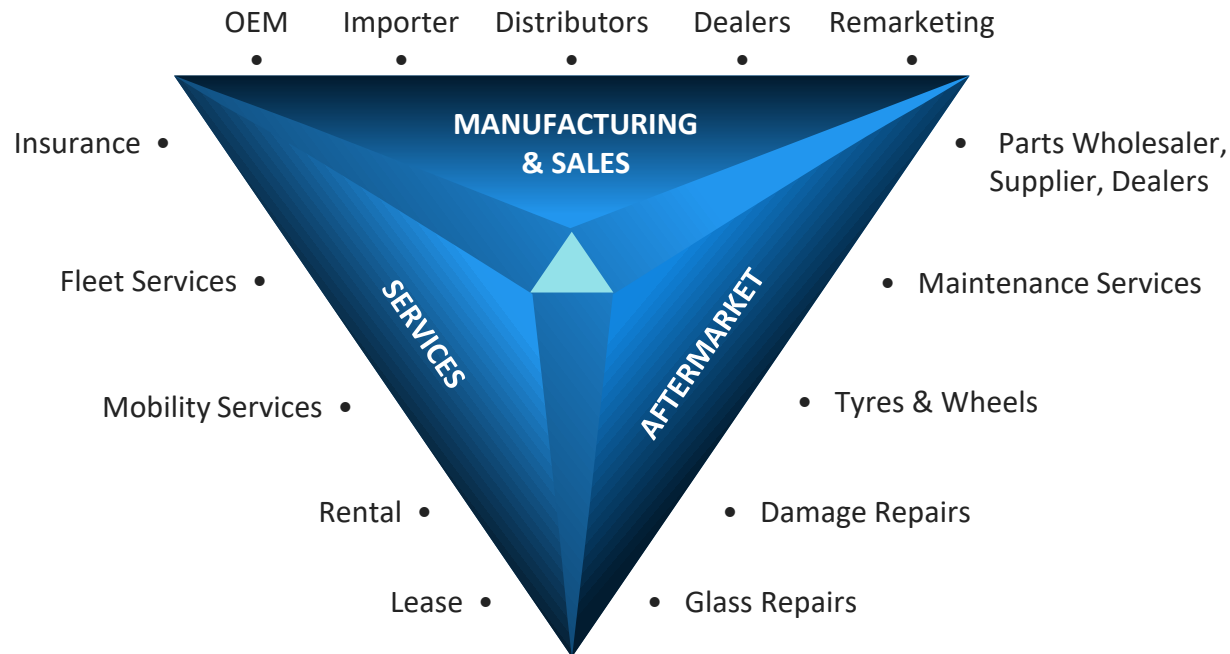
# Driven by passion for automotive, also known as a partner with a difference in the automotive world!

**350+**  
SOLUTIONS

**70+**  
AUTOMOTIVE  
CUSTOMERS

**45**  
PARTNERS

**16**  
COUNTRY  
OPERATIONS



**WE DELIVER VALUE WITH**

Domain Experience | Business Solutions | Technology Expertise

Top Co-innovation and Co-creation partner to the **World's Top 50 Automotive enterprises**

Leader in Automotive Aftermarket Segment

**100 and more automotive professionals** serving more than **70 global customers**

**Innovation Focus :** Automotive • IOT • Big Data  
Machine Learning • Artificial Intelligence  
Augmented Reality • Cloud Enablement

**Thought leadership** in creation of new Digital Service Models, providing vital Tactical & Technological edge

[www.autofacets.com](http://www.autofacets.com)

# Vehicle Identification to Parts Accuracy - to reduce up to 80% rate of return

**40+**  
AUTOMOTIVE  
OEM BRANDS

**168**  
MILLION+ VIN'S

**8.6**  
MILLION PARTS

**91,000+**  
CAR MODELS

## Transforming the Independent Aftermarket

AutoDAP provides API driven DaaS Subscription for the Automotive Aftermarket. Owing to our extensive knowledge and a unique understanding of the European automotive market, we help businesses transform faster by providing accurate and effective data that leads to improving the process efficiency, minimizing risks and improving profitability.

*Data is reshaping the Automotive Aftermarket industry, yet most of the Aftermarket organizations are not able to get the expected outcomes from their existing data sources and digital assets. **Are you looking forward to enhance output of existing catalogues, Improve parts identification and quote Accuracy, Reduce parts returns?***



### DaaS






- License Plate to Basic Vehicle Information (LPBVI)
- Precise Vehicle Identification and Build Sheet (VINVIS)
- WLTP (VINVIS +)
- OE Parts (VISOEP)
- Repair & Maintenance Information (VISRMI)



### SOLUTIONS

- AI Driven Damage Assessment
- Service Calculator
- Virtual Dismantling
- Smart Repair & Maintenance
- Product Information Management

## Benefits

-  Precise Information
-  Accurate Service
-  Competitive Pricing
-  Accurate Fitment
-  Value Addition

[www.autodap.parts](http://www.autodap.parts)

# Transforming Yesteryears' Legacies into Profitable and Remarkable Future

## Key facts

- 10+ Industry Exposure
- 200+ Active Clients
- 50+ Public Sector Clients
- 1000+ Projects in Automotive
- 1500+ Projects in Europe
- 200+ Strategic Visioning Workshops

## Recognition

- EU GDPR COMPLIANT
- ISO 9001:2015 and ISO 27001:2013 Certified Company
- MSE 1 Rating by Dun and Bradstreet

## TRANSFORM PEOPLE. WORK. EXPERIENCE.



Technology  
Transformation



Business Process  
Transformation

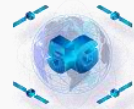


Strategy &  
Digital Consulting

## Our Capabilities



Smart Mobility



5G Technologies



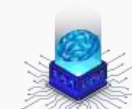
Augmented Reality



Extended Reality



Wearables



Cognitive AI



Machine Learning



Blockchain



Robotic Process  
Automation



Big Data



Internet of Things



Cloud  
Transformation



Cyber Security



Strategic  
Intelligence

[www.thegatewaydigital.com](http://www.thegatewaydigital.com)

# Logistics Chain real-time control with Customized services from assessment to ROI

**3 Mn.**

ORDERS  
PROCESSED

**120+**

SOLUTIONS/  
PRODUCTS

**85%**

REPEAT  
BUSINESS

## Segments we serve



NVOCC



3PL/4PL



WAREHOUSING



TRUCKING &  
TRANSPORTATION



LAST MILE  
DELIVERY



PUBLIC  
TRANSPORT



E-COMMERCE  
LOGISTICS



REVERSE  
LOGISTICS



AIR, MARITIME  
& RAIL

## Products & Solutions

- Customer Interaction Platform
- Control Tower
- Market Place
- Transport Management System
- Warehouse Management System
- Freight Management System

We work with the **World's Largest NVOCC**, Freight Forwarders and Trucking companies

**Reduced total cost of innovation** with the help of offshore development centers and onsite presence

**3 Million** Orders processed every year through our Enterprise fleet and transportation solutions in **12 Languages**

**World class technology solutions** based on Open Source, Microsoft Technologies and Cloud

[www.dilx.co](http://www.dilx.co)

# Protect Your Business Data From Known and Unknown Cyber Threats 24x7

## We Secure

- Brand Image & Reputation
- Revenue Loss Due to breach
- Private Information Leakage
- Customer trust & information
- Intellectual Property Theft
- Productivity Loss

## Why G'Secure Labs

2 CSOC Operations with 30 Experts and 10 Security Evangelists

EU-GDPR COMPLIANT • 20+ Strategic Security Partnerships

MDR and enhancement projects for **100+** clients across industries

Securing Data and Networks of **Top 100 corporates** for the last 20 years

Distributor and Value added reseller for **17 Global OEMs**

## Certification & compliances



## Partners



## Segments we serve

Automotive

Pharma

Energy Sector

Financial Services

Healthcare

Legal Services

Transportation

Info. Technologies

Telecom

[www.gsecurelabs.com](http://www.gsecurelabs.com)

# 3T Advantage: Transform, Talent and Technology. *Anywhere*



Temporary  
Staffing



Permanent  
Placement



Competence  
Centre Setup

## Our Advantages

**Ability to Identify and Place Right Talents** in the most culturally complex business scenarios

**16 On-ground Presence** including countries like Iceland, Nordics, UK and Benelux regions

**ICT & Legal Compliances** at local levels for faster VISA process to ensure quick placements

**IT Staffing Global Presence** with 'on ground' operations along with local teams & partners

**IT Outsourcing** Off shore advantage

## Impact: **Exceptional Results**



Increases the speed of hiring



Improves new hire performance



Reduces staff turnover



Reduces exposure to 'inappropriate hires'



Reduces bias in the hiring process




Ensures an outstanding candidate experience

[www.tec-bridge.com](http://www.tec-bridge.com)

# Uncomplicate Your Digital Spaghetti World!



Engineered by the Research team of  
 **Alvarium Institute.**

Inspired by the voice of more than  
**5000 Customers** across **30+ Countries** serviced over Two Decades.

**\$ 1.2 BN**

BUSINESS VALUE  
DELIVERED TO  
OUR CUSTOMERS

**340+**

WORKSHOPS  
CONDUCTED

## Why to Transform

### Exploring The Business

Vision & Mission  
Strategic Objectives & Initiatives  
Business Assessment Canvas  
Critical Success Factors & KPIs

## What to Transform

### Finding Missing Pieces

Digital Landscape Assessment  
Problems & Challenges Discovery

### Connecting The Dots

Solution Mind Mapping Areas of Innovation Business Case for Transformation

## When to Transform

### Prioritization

Functional Requirements Elicitation  
Business Urgency and Impact Mapping  
Implementation Roadmap

## How to Transform

### Visualize & Show

Technology Mapping  
Rapid Prototyping

## Our Advantages

- Brings in Innovation Culture in the Organization
- Practical insights to Stakeholders about the Organization's Growth Path
- Reduces Risks with Collaborative Workshop Engagement
- Identifies Core Problems and helps rectifying them
- Gain a Different Perspective to Digital Transformation
- Clear Roadmap to your Digital Transformation Journey
- Enabling to Stay ahead of the Curve by achieving your Goals & Objectives
- Crafting Solutions tailored to your Customer's Needs
- Helping you to stay relevant to Changing Mkts & Customer Expectations

[www.thealvarium.com](http://www.thealvarium.com)

## Actionable Analytics powering Global business insights every 5 minutes



Less than **100ms** of Data compute time achieved

**1 Million annual cost** advantage delivered using our logistics analytics

More than **25,000 users** using our Healthcare analytics

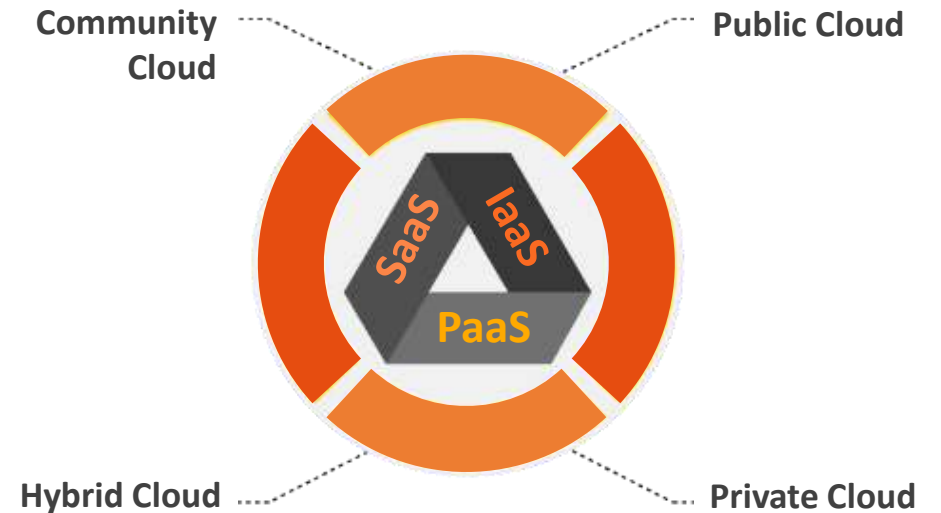


## Reduced 25% in Migration Cycles and 40% in Capex for One of the Largest HRM Services in Europe

**150** Brilliant Cloud computing professionals

Managed and deployed over **17 active Cloud Engagements**

**Accelerated time to market** with proven framework and execution approach



## Delivering Game-Changing, Cost-effective Applications Faster than Competition



Application  
Development



Legacy  
Migration



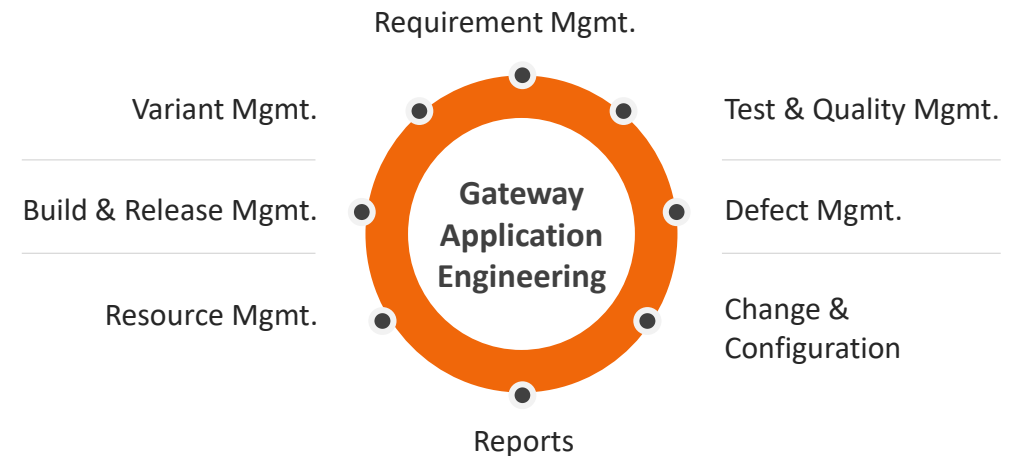
Enterprise  
Development

End-to-end solutions to **Fortune 500 companies**

Cloud First solution for **World's 3rd Largest Automobile Manufacturer**

**Europe's first HRM solution** with a cloud first & mobile first strategy  
with End-to-End legacy migration

**Best Industry practices** using Agile, Scrum & Kanban



**TOGETHER WE DREAM –**  
**THE SAME DREAM**  
AND LIVE IT EVERYDAY

## Corporate Headquarters

### THE NETHERLANDS

Maria Montessorilaan 5,  
2719 DB Zoetermeer

**Tel:** +31 (0) 79 3200 980

### INDIA

B/81, Corporate House,  
Ahmedabad - 380054. India.

**Tel:** +91 79 2685 2554 / 55 / 56

**E-mail:** [gateway@thegatewaycorp.com](mailto:gateway@thegatewaycorp.com)

## Global Offices

 BELGIUM

 FRANCE

 JAPAN

 THE NETHERLANDS

 CANADA

 GERMANY

 NORWAY

 UAE

 DENMARK

 ICELAND

 SOUTH AFRICA

 U.K.

 FINLAND

 INDIA

 SWEDEN

 U.S.A