



Gateway Group

A SOFTWARE  
ENGINEERING  
COMPANY



Transforming  
**Cloud  
Tech**



Gateway Group

A SOFTWARE  
ENGINEERING  
COMPANY



Leading  
**Ai**  
Revolution



Gateway Group

A SOFTWARE  
ENGINEERING  
COMPANY



Defending with  
**Cyber  
Security**



**Gateway Group**

A Software Engineering Company

# A Software Engineering Company

[WWW.THEGATEWAYCORP.COM](http://WWW.THEGATEWAYCORP.COM)

## OUR GROUP

### **A Privately held Global Enterprise, Established in 1997**

The Gateway Corp, is a privately held global enterprise, head-quartered in India and The Netherlands. Gateway Group consists of 14 independent businesses representing more than 6 brands (Gateway Digital, AutoFacets, DiLX, AutoDAP, G'SecureLabs, TecBridge, Dismanto ) across 5 continents through its on ground presence in 15 countries.

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## OUR BUSINESSES

### **A Group of Independently Operated Companies**

The group operates independently under the guidance and supervision of its board of directors and shareholders. It comprises of companies focused on disruptive innovation and research, Industry oriented technology consulting, pioneering business - technology platforms and software services inclusive of joint ventures and publicly listed companies.

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## OUR DNA

### **Deliver Tangible and Measurable Business Value, Globally**

A group with an inherent DNA to deliver tangible and measure business value to enterprises globally. The core value system breeds the spirit to succeed and consistently perform in most demanding markets, under dynamically challenging situations.

# Our Value System Stirs Conviction to Succeed

OUR CUSTOMERS VOUCH ON OUR ABILITY TO DELIVER EXCEPTIONAL AND MEASURABLE BUSINESS VALUE

- We started in 1997, the toughest time for the global IT Industry
- We grew faster during recessions simply by delivering measurable business values and helping our customers grow
- We believe in optimizing, not just for our customers, but also for ourselves
- We maintain perfect symmetry between utilizing resources and optimizing business effectiveness for customers



## OUR VISION

Consistently deliver ingenious, comprehensive, efficient, cost-effective Business solutions through IT for global market by creating a professionally stimulating and happy environment for our team where professionals thrive alongside the growth of our company.



## OUR MISSION

Skillfully applying the most sought-after, fast-growing pertinent technology to yield total solutions in the most critical business areas.



## OUR MOTIVATION

Gateway Group's entrepreneurial genome is its key differentiation. Our customers globally have experienced the founding principles of Integrity, Ethics, and Commitment that has inspired the group to outperform challenges over the past two decades. On an equitable landscape of skills, expertise and track record and a strong belief in our value system, empowers the group, in all its ventures and brands to succeed.

We Keep Your Most Expensive Business Decisions Profitable. Since 1997



**5**  
Development Centers



**ZERO DEBT**  
Zero Investors, & Zero Liabilities Since Inception



20+ Fortune 500 companies with **84%** Repeat Business



**30+**  
Countries across 5 continents is where our customers are located



**20+**  
Strategic Initiatives



**15**  
Countries Global Reach



**14**  
Nationalities Professionals

## Corporate Headquarters

### THE NETHERLANDS

Maria Montessorilaan 5, 2719 DB Zoetermeer

### INDIA

B/81, Corporate House, Ahmedabad - 380054. India.

## Development Centers

### NETHERLANDS

### INDIA

Ahmedabad      Gandhinagar SEZ      Baroda

Pune                  Rajkot

## Client Servicing Offices

### EUROPE

The Netherlands, Belgium, Denmark, Norway, Sweden,  
Finland, Iceland, France, Germany & UK

### NORTH AMERICA

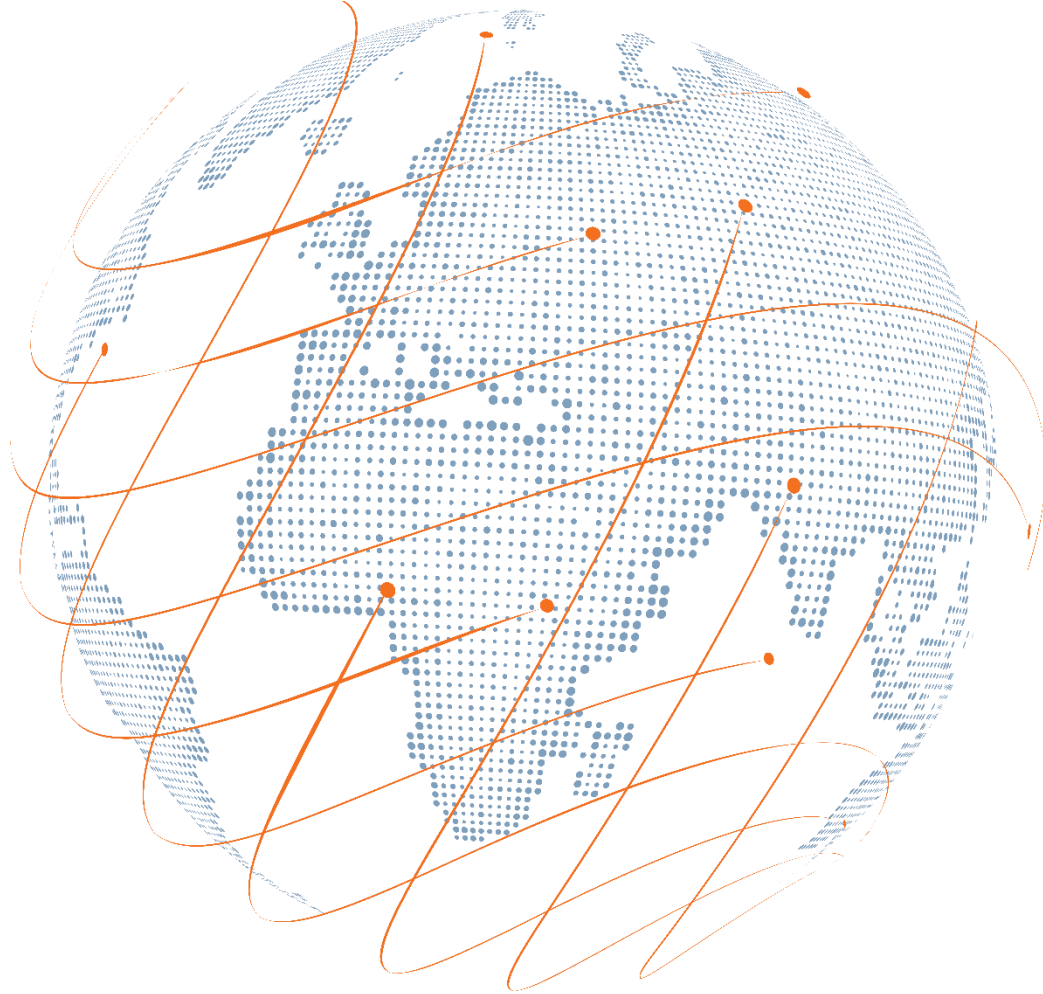
Canada, United States

### MIDDLE EAST, AFRICA

UAE and South Africa

### APAC

India





Fostering growth by uplifting each other and putting our best foot forward. **Meet our driving force.**



**Prof. C.B. Gemawat**  
Founder &  
Executive Director



**Niraj Gemawat**  
Founder, Chairman  
& Group CEO



**Indrajeet Mitra**  
Founder & Board Member,  
CEO AutoDAP & CEO G'SecureLabs



**Vipin Moharir**  
Founder & Board Member,  
Group Chief Strategy Officer



**Rahul Ganatra**  
Group Chief Executive - EMEA



**Pratik Mehta**  
Group CTO



**Ashit Shah**  
CEO, AutoFacets



**Vilas Nagar**  
CTO, AutoFacets



**Shivangi Vakil**  
Chief Operating Officer



**Alf Lande**  
CEO, Norway



**Pavak Shah**  
CSO, North America



**Steve Covers**  
CEO, UK



**Thomas Bryan**  
CCO, Germany



**Sameer Pradhan**  
CTO, AutoDAP



**Lina Budhwani**  
Group CFO



**Ingi Björn Sigurðsson**  
Director Corporate Affairs,  
Venture Partner, Iceland





**Shaival Trivedi**

CTO, DiLX



**Kalavati Iyer**

Client Success Director



**Bharat Thaker**

Senior VP,  
Corporate Affairs



**Rushikesh Rajendra**

CHRO and Senior VP



**Pascal Serres**

Advisor to the Board





CERTIFICATION & COMPLIANCES



Certificate Number 10050-Q15-001  
ISO 9001



MSE 2



Certificate Number 10050-ISO-001  
ISO 27001



# Transforming Yesteryears' Legacies into Profitable and Remarkable Future

## Key facts

- 10+ Industry Exposure
- 200+ Active Clients
- 50+ Public Sector Clients
- 1500+ Projects in Europe
- 200+ Strategic Visioning Workshops

## Recognition

- EU GDPR COMPLIANT
- ISO 9001:2015 and ISO 27001:2013 Certified Company
- MSE 1 Rating by Dun and Bradstreet

## TRANSFORM PEOPLE. WORK. EXPERIENCE.



Technology Transformation

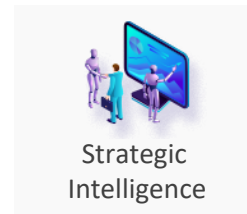
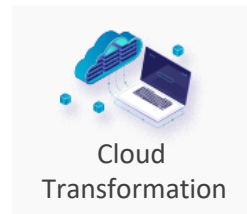
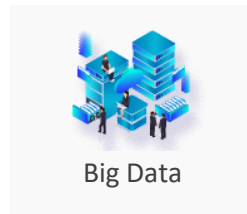
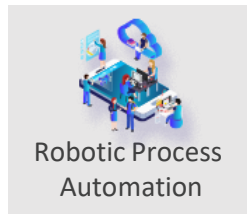
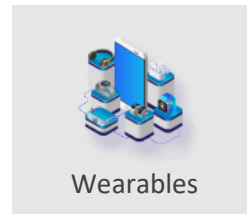
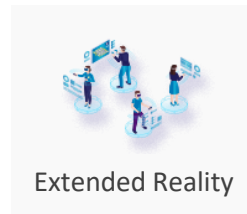
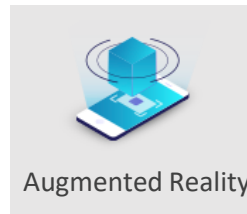
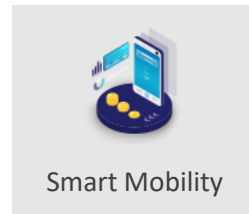


Business Process Transformation



Strategy & Digital Consulting

## Our Capabilities



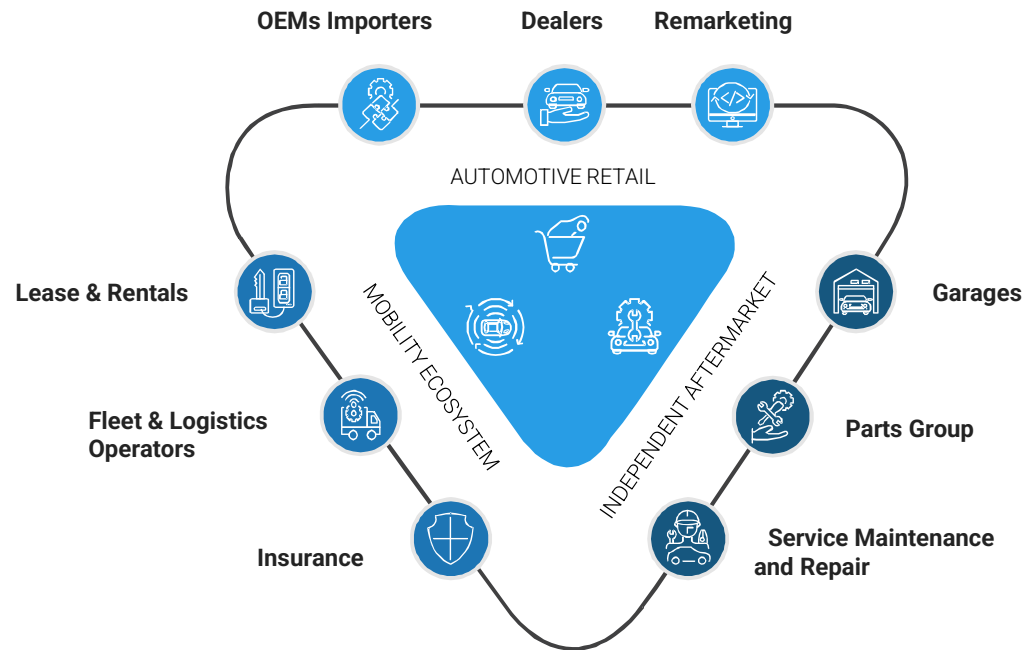
Driven by passion for automotive, also known as a partner with a difference in the automotive world!

**350+**  
SOLUTIONS

**70+**  
AUTOMOTIVE  
CUSTOMERS

**45**  
PARTNERS

**15**  
COUNTRY  
OPERATIONS



**WE DELIVER VALUE WITH**

Domain Experience | Business Solutions | Technology Expertise

Top Co-innovation and Co-creation partner to the **World's Top 50 Automotive enterprises**

Leader in Automotive Aftermarket Segment

**100 and more automotive professionals** serving more than **70 global customers**

**Innovation Focus :** Automotive • IOT • Big Data  
Machine Learning • Artificial Intelligence  
Augmented Reality • Cloud Enablement

**Thought leadership** in creation of new Digital Service Models, providing vital Tactical & Technological edge

[www.autofacets.com](http://www.autofacets.com)

# Vehicle Identification to Parts Accuracy - to reduce up to 80% rate of return

**40+**  
AUTOMOTIVE  
OEM BRANDS

**168**  
MILLION+ VIN'S

**8.6**  
MILLION PARTS

**91,000+**  
CAR MODELS

## Transforming the Independent Aftermarket

AutoDAP provides API driven DaaS Subscription for the Automotive Aftermarket. Owing to our extensive knowledge and a unique understanding of the European automotive market, we help businesses transform faster by providing accurate and effective data that leads to improving the process efficiency, minimizing risks and improving profitability.

*Data is reshaping the Automotive Aftermarket industry, yet most of the Aftermarket organizations are not able to get the expected outcomes from their existing data sources and digital assets. **Are you looking forward to enhance output of existing catalogues, Improve parts identification and quote Accuracy, Reduce parts returns?***



### DaaS






- License Plate to Basic Vehicle Information (LPBVI)
- Precise Vehicle Identification and Build Sheet (VINVIS)
- WLTP (VINVIS +)
- OE Parts (VISOEP)
- Repair & Maintenance Information (VISRMI)



### SOLUTIONS

- AI Driven Damage Assessment
- Service Calculator
- Virtual Dismantling
- Smart Repair & Maintenance
- Product Information Management

## Benefits

-  Precise Information
-  Accurate Service
-  Competitive Pricing
-  Accurate Fitment
-  Value Addition

[www.autodap.parts](http://www.autodap.parts)



# Logistics Chain real-time control with Customized services from assessment to ROI

**3 Mn.**

ORDERS PROCESSED

**120+**

SOLUTIONS/ PRODUCTS

**85%**

REPEAT BUSINESS

## Segments we serve



NVOCC



3PL/4PL



WAREHOUSING



TRUCKING & TRANSPORTATION



LAST MILE DELIVERY



PUBLIC TRANSPORT



E-COMMERCE LOGISTICS



REVERSE LOGISTICS



AIR, MARITIME & RAIL

## Products & Solutions

- Customer Interaction Platform
- Control Tower
- Marketplace
- Transport Management System
- Warehouse Management System
- Freight Management System

We work with the **World's Largest NVOCC**, Freight Forwarders and Trucking companies

**Reduced total cost of innovation** with the help of offshore development centers and onsite presence

**3 Million** Orders processed every year through our Enterprise fleet and transportation solutions in **12 Languages**

**World class technology solutions** based on Open Source, Microsoft Technologies and Cloud

[www.dilx.co](http://www.dilx.co)

# Protect Your Business Data From Known and Unknown Cyber Threats 24x7

## We Secure

- Brand Image & Reputation
- Revenue Loss Due to breach
- Private Information Leakage
- Customer trust & information
- Intellectual Property Theft
- Productivity Loss

## Why G'Secure Labs

2 CSOC Operations with 30 Experts and 10 Security Evangelists

EU-GDPR COMPLIANT • 20+ Strategic Security Partnerships

MDR and enhancement projects for 100+ clients across industries

Securing Data and Networks of **Top 100 corporates** for the last 20 years

Distributor and Value-added reseller for **17 Global OEMs**

## Certification & compliances



## Partners



## Segments we serve

Automotive

Pharma

Energy Sector

Financial Services

Healthcare

Legal Services

Transportation

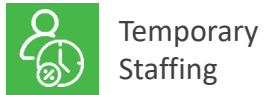
Info. Technologies

Telecom

[www.gsecurelabs.com](http://www.gsecurelabs.com)



# 3T Advantage: Transform, Talent and Technology. *Anywhere*



Temporary Staffing



Permanent Placement



Competence Centre Setup

## Our Advantages

**Ability to Identify and Place Right Talents** in the most culturally complex business scenarios

**15 On-ground Presence** including countries like Nordics, UK and Benelux regions

**ICT & Legal Compliances** at local levels for faster VISA process to ensure quick placements

**IT Staffing Global Presence** with 'on ground' operations along with local teams & partners

**IT Outsourcing** Offshore advantage

## Impact: Exceptional Results



Increases the speed of hiring



Improves new hire performance



Reduces staff turnover



Reduces exposure to 'inappropriate hires'



Reduces bias in the hiring process



Ensures an outstanding candidate experience

[www.tec-bridge.com](http://www.tec-bridge.com)

# Uncomplicate Your Digital Spaghetti World!



Engineered by the Research team of **Alvarium Institute.**

Inspired by the voice of more than **5000 Customers** across **30+ Countries** serviced over Two Decades.

**\$ 1.2 BN**

BUSINESS VALUE  
DELIVERED TO  
OUR CUSTOMERS

**340+**

WORKSHOPS  
CONDUCTED

## Why to Transform

### Exploring The Business

Vision & Mission  
Strategic Objectives & Initiatives  
Business Assessment Canvas  
Critical Success Factors & KPIs

## What to Transform

### Finding Missing Pieces

Digital Landscape Assessment  
Problems & Challenges Discovery

### Connecting The Dots

Solution Mind Mapping Areas of Innovation Business Case for Transformation

## When to Transform

### Prioritization

Functional Requirements Elicitation  
Business Urgency and Impact Mapping  
Implementation Roadmap

## How to Transform

### Visualize & Show

Technology Mapping  
Rapid Prototyping

## Our Advantages

- Brings in Innovation Culture in the Organization
- Practical insights to Stakeholders about the Organization's Growth Path
- Reduces Risks with Collaborative Workshop Engagement
- Identifies Core Problems and helps rectifying them
- Gain a Different Perspective to Digital Transformation
- Clear Roadmap to your Digital Transformation Journey
- Enabling to Stay ahead of the Curve by achieving your Goals & Objectives
- Crafting Solutions tailored to your Customer's Needs
- Helping you to stay relevant to Changing Mkts & Customer Expectations

[www.thealvarium.com](http://www.thealvarium.com)

# Managed Platform for End of Life Vehicle Processing

## EXCLUSIVELY BUILT FOR



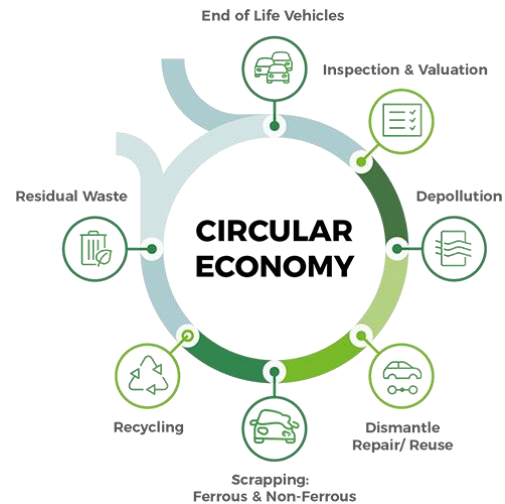
Car Dismantlers & Auto Part Sellers



End of Life Vehicle (ELV) Centers



Refurbishing & Remanufacturing Co's



Reducing Waste



Stimulating Innovation



Creating Employment

## KEY FEATURES

Algorithm Assisted Decision Making

Automated Part Suggestion for Extraction

Accurate Parts Identification & Valuation Rule Engine

Virtual Inventory for Parts Selection

Planned & On-Demand Parts Extraction

Accurate Tracking of Resale of Parts

2D+Z Virtual View Management

Rich Analytics & Reports for Cost Analysis

Responsive Web Interface with Mobile Ready UI

Fully Managed Dismantling Process

Sourcing & Towing Management

Integration with Parts Sales Platforms

[www.dismanto.com](http://www.dismanto.com)

# Empowering Businesses through Investment & Digital Transformation



## Our Four Success Pillars

Monetary Investment

Infrastructure Support

Resource Utilization

Business Network

## Investment Pre-Requisites

1. Target
2. Industry
3. Mindset

## Investment Initiatives

-  Merger & Acquisition
-  Strategic Partnership
-  Startups & Scale Ups

## Partnership Deliverables

- Platform Development
- Resource Support
- Marketing, PR and Legal Support
- Scaling strategies and Market Expansion
- Margin Improvement

[www.tgccapitalpartners.com](http://www.tgccapitalpartners.com)

# Actionable Analytics powering Global business insights every 5 minutes



Less than **100ms** of Data compute time achieved

**1 Million annual cost** advantage delivered using our logistics analytics

More than **25,000 users** using our Healthcare analytics

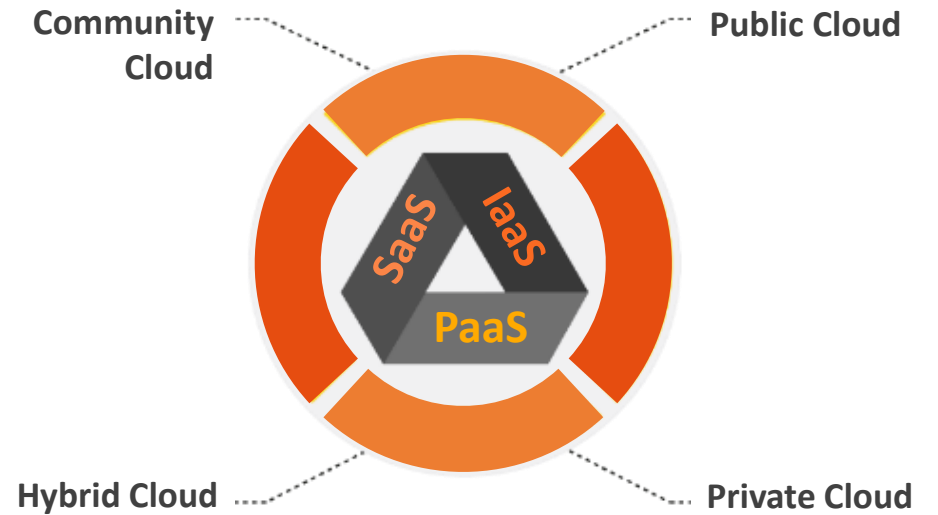


# Reduced 25% in Migration Cycles and 40% in Capex for One of the Largest HRM Services in Europe

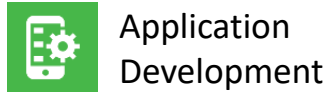
150 Brilliant Cloud computing professionals

Managed and deployed over 17 active Cloud Engagements

Accelerated time to market with proven framework and execution approach



# Delivering Game-Changing, Cost-effective Applications Faster than Competition



Application Development



Legacy Migration



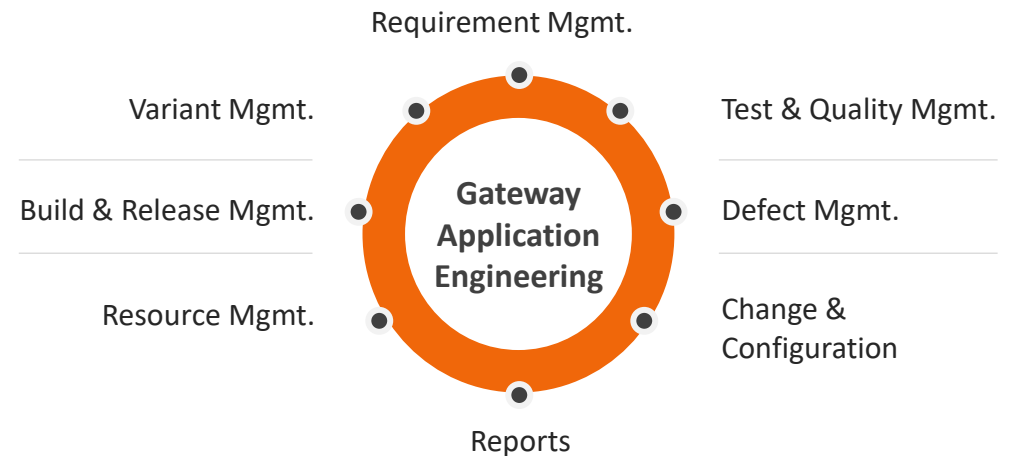
Enterprise Development

End-to-end solutions to **Fortune 500 companies**

Cloud First solution for **World's 3rd Largest Automobile Manufacturer**

**Europe's first HRM solution** with a cloud first & mobile first strategy with End-to-End legacy migration

**Best Industry practices** using Agile, Scrum & Kanban



## Corporate Headquarters

### THE NETHERLANDS

Maria Montessorilaan 5,  
2719 DB Zoetermeer

**Tel:** +31 (0) 79 3200 980

### INDIA

B/81, Corporate House,  
Ahmedabad - 380054. India.

**Tel:** +91 79 2685 2554 / 55 / 56

**E-mail:** [gateway@thegatewaycorp.com](mailto:gateway@thegatewaycorp.com)

## Global Offices

 BELGIUM

 CANADA

 DENMARK

 FINLAND

 FRANCE

 GERMANY

 ICELAND

 INDIA

 NORWAY

 SOUTH AFRICA

 SWEDEN

 THE NETHERLANDS

 UAE

 U.K.

 U.S.A